vietjetAir.com

BẢN TIN NHÀ ĐẦU TƯ / IR NEWS

Tháng 4/2022 Apr 2022

EVENTS - NEWS

Vietjet receives more wide-body A330 aircraft to serve passengers

vietjetAir.com
Bay là Thích ngay!

On March 31, at Tan Son Nhat International Airport, Vietjet welcomed the second wide-body A330 aircraft to join the world's leading modern fleet of Vietjet, being ready to serve passengers' demands in the coming summer.

The design of soft and iridescent golden silk strip livery and the iconic red, yellow color of the Vietnamese national flag make Vietjet's A330 aircraft stand out prominently at the busiest airport in the country, carrying a meaningful message as a connecting bridge between tradition and modernity, connecting between different countries and cultures around the globe. With this new wide-body aircraft, Vietjet continues to apply the comprehensive technical package TotalCare of Roll-Royce, the flagship integrated technical services of the world's leader in power systems and aerospace, to ensure the airline's engine efficiency and high technical reliability in operation.

Sky Innovation, ready to conquer the sky with Vietjet

SKY INNOVATION
LUCKY DRAW

GIẢI ĐẶC BIỆT
vietjetAir.com
02 VÉ KHỨ HỒI NỘI ĐỊA MIỄN PHÍ G1
vietjetAir.com

Last week, a series of Agent Conferences were organized by Vietjet in Ha Noi, Hai Phong, Thanh Hoa, Nghe An, Da Nang, Phu Quoc and HCMC with the participation of more than 1000 major agents across 3 regions.

At the conference, Vietjet's representative informed about Vietjet's operations results in 2021. Despite being affected by Covid 19, Vietjet with the companionship of its agents overcame it spectacularly.

In 2022, with the strong recovery of the aviation industry, Vietjet believes that it will make a strong breakthrough with agents with new quality products and a fleet of modern wide-body aircraft. In addition, Vietjet also informed about its plan to operate international routes, ready to meet the travel, trade and tourism demand of millions of passengers across Vietnam and internationally.

Sun Group and Van Don Airport promote cooperation with Vietjet

On April 25, the delegation from Van Don Airport and Sun Group had a working session at Vietjet's office.

At the meeting, the two sides discussed expanding domestic and international routes to Van Don Airport and building technical maintenance infrastructure for Vietjet here. At the same time, promoting images on vehicles of the two sides as well as cooperating to build attractive travel combos for passengers.

Vietjet accompanies Lam Dong Tourism Week 2022

In the evening of April 24, the opening ceremony of Lam Dong Golden Tourism Week 2022 with the accompanion of Vietjet took place at the Dalat city, Lam Dong province with the participation of leaders of the province, related agencies, tourists and people.

Speaking at the event, Mr. Nguyen Bac Toan – Vietjet Commercial Director shared the excitement of accompanying Da Lat and Lam Dong province during the golden tourism week in 2022: "Vietjet is committed to accompanies the locality in tourism development projects, events and activities in Da Lat and Lam Dong, continuing to bring new, quality and innovative products and services to create more opportunities for visitors to come and experience the romantic city of Da Lat and Lam Dong in the future.

As aviation recovers, Vietjet reports Q1/2022 revenue of over VND4,500 billion

As the aviation and tourism industries have been bouncing back strongly, Vietjet Aviation Joint Stock Company (HoSE: VJC) has started the year 2022 with a great performance in the first quarter.

According to the Q1/2022 financial statements, Vietjet has reported a leap of 113% in profit before tax YOY owing to the rapid recovery of passenger transport and the ever-growing cargo sector. Their growth rates in Q1/2022 were 76% and 94% respectively.

In Q1/2022, Vietjet's consolidated revenue reached VND4,522 billion (approx. US$...) while the after-tax profit was VND244 billion (approx. US$...), increasing by 12% and 98% YOY respectively.

Regarding air transport, Vietjet's revenue for Q1/2022 was VND3,340 billion (approx. US$...), surging by 17% YOY and helped nail the after-tax profit of the parent company at VND40 billion (approx. US$...).

The aviation and tourism sectors have fully reopened since late last year to meet the mounting traveling demand of the people. During the first three months of 2022, Vietjet has resumed its entire domestic network and relaunched regular international flights. It has operated a total of 20,000 flights with more than 3 million passengers onboard across 60 domestic and international routes.

The total numbers of flights and passengers of Vietjet in Q1/2022 have already passed 50% and 55%, respectively, of 2021's, marking a milestone of strong recovery post Covid-19 pandemic. Regarding cargo transport, Vietjet has airlifted more than 12,500 tons of cargo volume in Q1/2022.

Previously, Vietjet also announced its audited financial statements for 2021 with positive business results. The parent company was reported to reach a revenue of VND9,065 billion (approx. US$...) with the after-tax profit increasing by 91% over the compiled financial statements' disproportionately due to gains in financial investments.

Meanwhile, Vietjet's consolidated revenue and after-tax profit reached VND12,875 billion (approx. US$...) and VND80 billion (approx. US$..) respectively. Rising costs from deferred income taxes resulted in a lower consolidated after-tax profit than in the compiled statements.

As of December 31, 2021, Vietjet's assets totaled nearly VND51,654 billion (approx. US$2.27 billion). Its debt-to-equity ratio stayed at 0.9 while the liquidity ratio was at 1.6 - all were considered good indicators in the aviation industry.

In 2021, Vietjet has operated nearly 42,000 flights across its network with more than 5.4 million passengers onboard. The airline has reported a revenue of VND2,954 billion (approx. US$130 million) in cargo transport, achieving fast growth with cargo revenue in particular rocketing by over 200% YoY.

Quality and safety to be prioritized

On April 6, Vietjet's Committee for Safety and Quality held a conference to evaluate the results of 2021 and implement the 2022 operations plan. The conference was hosted by Managing Director Dinh Viet Phuong - Chairman of the Committee, Vice President To Viet Thang - Vice Chairman of the Committee.

2021 is a challenging year for the aviation industry due to the impact of the Covid-19 pandemic, but safety and quality work at all departments throughout the company has had positive results. In which safety indicators have been well maintained and service quality is increasingly improved. With the recovery momentum in 2022, the Quality and Safety Committee has completed the assessment of opportunities and challenges to ensure safe and efficient operation of 100% of the fleet. Especially when Vietjet put into operation the new widebody A330 aircraft.

Hosting the conference, the Committee Chairman suggested that related departments should continue to review and update the quality and safety procedures, improve the quality of passenger service, and promote cost savings. The assessment of safety and quality needs to be centralized, synchronous and transparent to all units throughout the Company.

Nearly 600 candidates applied for cabin crew job at Vietjet

NGÀY HỘI TUYỂN DỤNG
TIẾP VIÊN HÀNG KHÔNG

In April, nearly 600 candidates attended a large-scale flight attendant recruitment to serve Vietjet's plan to expand domestic and international flight network.

This program has received attention and participation of many candidates nationwide. Before that Vietjet also held an online interview for nearly 600 potential candidates. The recruitment program will continue to receive applications online until April 11, 2022 at the company's official recruitment website.

Thai Vietjet successfully hosted 'Sky Career Festival 2022'

During the event, participants had the opportunity to explore career opportunities at Thai Vietjet, learn useful insight from airline professionals for different fields of work and career paths in the aviation industry, join cabin crew online recruitment, and win complimentary air tickets.

Thai Vietjet Sky Career Festival is Thai Vietjet's annual event since 2018. The event provides participants with an

---

* VJAA over the last two months has conducted 626 courses for 11,135 trainees, including 134 courses for pilots, 261 for cabin crews, 41 for dispatchers, 53 for engineers, 120 for ground services staffs and another 18 courses.

vietjetAir.com
SKY CAREER
FESTIVAL 2022

Thai Vietjet successfully hosted 'Sky Career Festival 2022', the airline's annual recruitment event, for new talents to be part of the airline, on March 29th 2022..

opportunity to work with a multi-cultural organization and a professional and friendly working environment, not only in Thailand but also in the Asia region, especially in Vietnam. As one of the top airlines in the country, Thai Vietjet is devoted to providing employees with a pleasant working environment, opportunities for career advancement, and excellent perks.

* VJAA has cooperated with Vietnam Aviation Academy and major partners in the world to implement basic pilot training programs. In addition, VJAA also promotes the digitization of teaching materials and training programs for crews working with wide-body Airbus A330 aircraft.

COMMERCIAL ACTIVITIES

Vietjet welcomes ten routes connecting to Can Tho

LỄ CÔNG BỐ
KHAI THÁC TRỞ LẠI CÁC ĐƯỜNG BAY ĐI VÀ ĐẾN TỪ CẦN THƠ
ần Thơ, ngày 06 tháng 04 năm 2022
vietjet Air.com

President Nguyen Xuan Phuc (the fifth one from the left) and the leaders of Can Tho City, departments, Vietjet participated in the ceremony to announce the operation of routes from and to Can Tho

On April 6, 2022, Vietjet officially announced the re-operation of 10 routes linking to Can Tho city - the centre of the South West region under the witnesses of President Nguyen Xuan Phuc, leaders of ministries, departments, agencies, businesses and citizens.

Vietjet re-operates a series of routes connecting Can Tho with Nha Trang, Da Lat, Vinh, Thanh Hoa, Hai Phong, Da Nang, Hanoi and international routes connecting Can Tho with Taipei (Taiwan), Seoul (South Korea), Bangkok (Thailand) which providing safe "green" flights, various products and services as well as many optimal options for passengers.

Vietjet's announcement ceremony for Vietnam - India direct routes

LỄ CÔNG BỐ MỞ CÁC ĐƯỜNG BAY MỚI ĐẾN ẤN ĐỘ
ANNOUNCEMENT CEREMONY OF NEW ROUTES TO INDIA
HÀ NỘI, TP. HỒ CHÍ MINH, PHÚ QUỐC
NEW DELHI
MUMBAI
ngày 1 tháng 4 n 022

Chairman of the National Assembly of Vietnam Vuong Dinh Hue, Speaker of the Lower House of the Parliament of India Om Birla, and Deputy Prime Minister of Vietnam Le Minh Khai together with high-ranking dignitaries of Vietnam and India attended Vietjet's announcement ceremony for direct routes between the two countries

On April 19, 2022, Vietjet announced four new services from Vietnam to India, including Hanoi - Mumbai, Ho Chi Minh City - Mumbai, Phu Quoc - New Delhi and Phu Quoc – Mumbai.

Attending the announcement ceremony were Chairman of the National Assembly of Vietnam Vuong Dinh Hue, Speaker of the Lower House of the Parliament of India Om Birla. The event was held during the official visit of the Indian Parliament delegation to Vietnam.

The direct services from Ho Chi Minh City and Hanoi to Mumbai will commence on June 2 and June 3, 2022 with a frequency of four and three weekly return flights respectively. The Phu Quoc - Mumbai route will operate four round trips per week from September 8, 2022 while the Phu Quoc - New Delhi will operate three round trips per week from September 9, 2022.

The two existing services between Ho Chi Minh City/Hanoi and New Delhi will soon resume, on April 29 and April 30, 2022 respectively, with a frequency of three weekly return flights on each route.

Thai Vietjet launches many exciting programs

* Thai Vietjet has successfully commenced the maiden flight from Bangkok to Singapore. Thailand was Changi Airport's 5th largest passenger market pre-Covid, and has consistently been within our top 10 markets even during the pandemic. As of April 2022, we have seen a 36% recovery in seat capacity between the two countries.

In the early stage, the international flight service between Bangkok and Singapore will operate 3 flights per week, every Tuesday, Thursday, and Sunday, with a flight duration of 2 hours and 25 minutes and the following flight schedule. Further frequency of up to 5 flights/week and daily service will be added in June 2022.

* During the 3 promotional golden days from 5 April to 7 April 2022, Vietjet offers 8,888 promotion tickets priced from only

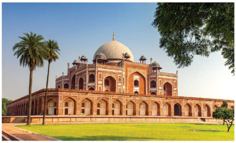
EXIT
VietjetAir.com
Thailand
10
MILLION
Passenger
ฉลองสิบล้านการเดินทางแห่งความสุข
ไทยเวียตเจ็ทมอบบัตรโดยสาร
บินฟรี 1 ปี
1 Year Free Travels

VND0 for routes connecting Ho Chi Minh City, Ha Noi to Thailand, Singapore, Malaysia with a flexible fly period from 12 April to 31 December 2022.

* Welcoming to the vibrant summer, Vietjet offers a golden week of promotions with countless tickets from only VND0 on all routes connecting to Can Tho city - the centre of the beautiful Tay Do region.

Promotional tickets are open for sales during the golden hour from 12h00 to 14h00 in 7 days from April 10 to April 16, 2022, with a flight period from now until the end of December 31, 2022. Passengers can freely hunt for promotional tickets on all routes connecting Can Tho with destinations including Nha Trang, Da Lat, Vinh, Thanh Hoa, Hai Phong, Da Nang, Hanoi and Ho Chi Minh City.

* From April 26 to April 28, 2022, Vietjet opens sales for thousands of promotional tickets priced from only VND 0 (*) all day with the flight period from July 1 to December 31, 2022 on all international flights from Hanoi, Ho Chi Minh City, Phu Quoc to New Delhi and Mumbai.



Pioneering in regional connectivity, Thai Vietjet continues to announce new international routes from Bangkok (Suvarnabhumi) to Fukuoka, starting from July 15, 2022. The new international route from Bangkok to Fukuoka will operate with a frequency of 3 round-trip flights a week.

Besides, in order to bring more flexibility, convenience and choices to passengers, Thai Vietjet has launched the "ASEAN Power Pack" with many special offers throughout the domestic network and international flights to Da Nang (Vietnam), Singapore and Phnom Penh (Cambodia) with a term of up to 5 years. Packages are available in three variants, including 6 flight tickets for 9,000 THB, 12 flight tickets for 16,000 THB and 24 flight tickets for 26,000 THB.

Thai Vietjet became the transport sponsor for Miss Grand Thailand 2022. Contestants were transported from Suvranabhumi to Khon Kaen to participate in the contest. The company is also a sponsor for the swimsuit part of this year's contest. Besides, Thai Vietjet also sponsors Miss Grand International, transporting beauty contestants from all over the world to promote different destinations in Thailand.

Thai Vietjet to increase flight frequency to Phnom Penh

Thai Vietjet has increased flight frequency between Bangkok (Suvarnabhumi) and Phnom Penh, starting from end of March 2022.

From March 28, 2022, the frequency of the international service Bangkok – Phnom Penh increased to 4 flights a week every Sunday, Tuesday, Thursday, and Saturday, and will increase to daily flights from May 1, 2022.

SOCIAL ACTIVITIES

Vietjet accompanies the first water running track in Vietnam

For the first time in Vietnam, the Revive Water Run with Vietjet's companion was held in Ho Chi Minh City. The race attracted more than 5,000 athletes, including

Revive Water Run 2023
XUẤT PHÁT/VỀ ĐÍCH
Revive

nearly 50 athletes from Vietjet. Bring the hottest running craze with water guns, water booms, epic music nights and exciting activities. On May 28, Revive Water Run will continue to take place in Da Nang, Vietjet athletes who are passionate about running can register and receive a free racekit.

Thai Vietjet establishes ' Garbage Hunter' campaign

vietjetAir.com
GARBAGE
HUNTER

Further contributing to the community as a Thai carrier, Thai Vietjet established 'Garbage Hunter' team, with a solid aim to remove a minimum of five tons of garbage on Thailand's various beaches, rivers and canals each year.

The 'Garbage Hunter' team was founded with objective to remove garbage from many places in Thailand, and to raise environmental consciousness among the airline's staff, drive sustainability awareness and reduce garbage and waste from the environment.